

AN IMPORTANT LINE OF DEFENSE FOR A GAP IN OVERALL CYBERSECURITY.

Montreal Technicians (<https://www.montrealtech.ca/>) implemented Celerium's® network defense solution and received tangible results that showcase the value of the product.

We caught up with Randal Wark, managing partner at Montreal Technicians, to learn more about his experience with the solution.

What happened and how was the solution successful?

This is a solution where you don't know what you don't know. Once we activated the service, the reports show just how vulnerable the clients really are.

We installed this recently on one of 3 corporate locations, and alerts started coming from one of the sites. Upon examination, we noticed that most of the alerts were from one particular IP address (source). We located and identified a computer on the guest network that was full of pirated software, reaching out regularly to level 9 sites.* Had we not implemented this solution, we would not have noticed this type of activity.

What were the issues you were facing and trying to solve before implementing this solution?

Looking at our security stack, we have MDR for workstations and Office 365, yet the firewall had no extra protection. Yes, it stops threats from coming in, but what about external threats reached from within? We chose this solution because it added an important line of defense in what we identified as a gap in our overall cybersecurity strategy.

How did the product or customer success managers exceed your expectations?

The team is with you at every step during the initial roll-out, checking in at regular intervals, to ensure the setup is working as it should. Think of it as the waiter returning after serving food to make sure you are not missing anything.

The client has more peace of mind that their valuable digital assets are protected.

Any other feedback?

This is a no-brainer add-on to an existing cybersecurity stack.

*Level 9 refers to the risk score as assigned by the patented Decision Engine within the solution.

